

ANNA MARIA COLLEGE
FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2020
AND
INDEPENDENT AUDITOR'S REPORT

ANNA MARIA COLLEGE
FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2020

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INDEPENDENT AUDITOR'S REPORT

Board of Trustees
Anna Maria College

Report on the Financial Statements

We have audited the accompanying financial statements of Anna Maria College, which comprise the statement of financial position as of June 30, 2020, the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Anna Maria College as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Anna Maria College's 2019 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 4, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bollus Lynch, LLP

Worcester, Massachusetts
October 8, 2020

ANNA MARIA COLLEGE

STATEMENT OF FINANCIAL POSITION

JUNE 30, 2020

(With summarized comparative information for 2019)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2020	2019
Assets				
Cash and cash equivalents	\$ 7,698,903	\$ 842,425	\$ 8,541,328	\$ 8,594,609
Accounts receivable				
Students, less allowance for doubtful accounts of \$680,101 and \$568,165 in 2020 and 2019, respectively	1,296,849	-	1,296,849	644,790
Government grants	289,960	-	289,960	163,857
Other	27,437	-	27,437	99,236
Contributions receivable, net	-	88,513	88,513	124,966
Student loans, less allowance for doubtful accounts of \$402,876 in 2020 and 2019	681,817	-	681,817	742,249
Prepaid expenses and other assets	456,726	-	456,726	422,798
Investments	10,102,249	1,419,844	11,522,093	8,965,651
Restricted cash	-	-	-	1,345,090
Property and equipment, net	30,199,925	-	30,199,925	30,143,146
	<u>\$ 50,753,866</u>	<u>\$ 2,350,782</u>	<u>\$ 53,104,648</u>	<u>\$ 51,246,392</u>
Liabilities and Net Assets				
Accounts payable	\$ 1,502,459	\$ -	\$ 1,502,459	\$ 1,003,414
Accrued and other liabilities	957,035	-	957,035	852,607
Deferred tuition, fees and other	837,577	-	837,577	822,826
Refundable advances	2,689,401	-	2,689,401	-
Student deposits	218,334	-	218,334	190,589
Agency funds	27,466	-	27,466	-
Deferred contract revenue	1,449,475	-	1,449,475	1,595,376
Capital lease obligations	410,071	-	410,071	737,003
Long-term debt, net	22,477,993	-	22,477,993	23,176,720
Hedging instrument	2,313,553	-	2,313,553	1,045,084
Student loans - Federal Perkins Loan Program	657,226	-	657,226	658,856
Total liabilities	<u>33,540,590</u>	<u>-</u>	<u>33,540,590</u>	<u>30,082,475</u>
Net assets				
Without donor restrictions	17,213,276	-	17,213,276	18,898,287
With donor restrictions	<u>-</u>	<u>2,350,782</u>	<u>2,350,782</u>	<u>2,265,630</u>
Total net assets	<u>17,213,276</u>	<u>2,350,782</u>	<u>19,564,058</u>	<u>21,163,917</u>
	<u>\$ 50,753,866</u>	<u>\$ 2,350,782</u>	<u>\$ 53,104,648</u>	<u>\$ 51,246,392</u>

See accompanying independent auditor's report and notes to financial statements.

ANNA MARIA COLLEGE

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2020

(With summarized comparative information for 2019)

	Without Donor	With Donor	Total	
	Restrictions	Restrictions	2020	2019
Operating revenue and other support:				
Tuition and fees	\$ 40,513,348	\$ -	\$ 40,513,348	\$ 39,106,974
Less: Financial aid	22,129,515	-	22,129,515	20,785,079
Employee tuition benefits	358,235	-	358,235	370,877
Tuition and fees, net	18,025,598	-	18,025,598	17,951,018
Auxiliary enterprises	6,343,352	-	6,343,352	7,802,258
Contributions and gifts	533,350	325,154	858,504	630,674
Government grants	759,691	-	759,691	-
Interest income	36,124	-	36,124	34,418
Investment return appropriated for operations	180,210	-	180,210	176,158
Other revenue	250,452	-	250,452	391,660
Net assets released from restriction:				
Purpose restrictions	286,388	(286,388)	-	-
Total	26,415,165	38,766	26,453,931	26,986,186
Operating expenses:				
Instruction	7,327,245	-	7,327,245	7,272,879
Academic support	1,099,291	-	1,099,291	1,185,234
Student services	10,119,956	-	10,119,956	10,105,801
Auxiliary enterprises	3,269,121	-	3,269,121	3,423,035
Institutional support	4,925,407	-	4,925,407	4,387,286
Institutional development	672,500	-	672,500	670,510
	27,413,520	-	27,413,520	27,044,745
Other				
Scholarships	213,725	-	213,725	244,450
Total	27,627,245	-	27,627,245	27,289,195
Change in net assets from operating activities	(1,212,080)	38,766	(1,173,314)	(303,009)
Non-operating revenue (expense):				
Contributions and gifts restricted for capital purposes	-	10,000	10,000	4,050
Contributions and gifts restricted for long-term investment	-	3,855	3,855	76,000
Investment return net of amounts appropriated for operations	661,101	166,968	828,069	650,895
Unrealized loss on hedging instrument	(1,268,469)	-	(1,268,469)	(1,062,862)
Net assets released from restrictions:				
Purpose restrictions	134,437	(134,437)	-	-
Change in net assets from non-operating activities	(472,931)	46,386	(426,545)	(331,917)
Change in net assets	(1,685,011)	85,152	(1,599,859)	(634,926)
Net assets, beginning of year	18,898,287	2,265,630	21,163,917	21,798,843
Net assets, end of year	\$ 17,213,276	\$ 2,350,782	\$ 19,564,058	\$ 21,163,917

See accompanying independent auditor's report and notes to financial statements.

ANNA MARIA COLLEGE

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2020

(With summarized comparative information for 2019)

	Program Services						Totals	
	Instruction	Academic Support	Student Services	Auxiliary Enterprises	Institutional Support	Institutional Development	2020	2019
Salaries and wages	\$ 5,470,703	\$ 671,490	\$ 2,711,625	\$ 118,128	\$ 1,659,726	\$ 316,304	\$ 10,947,976	\$ 10,563,792
Payroll taxes and employee benefits	941,494	124,912	455,415	18,303	430,077	58,541	2,028,742	2,004,034
Food services	-	-	-	1,361,788	-	-	1,361,788	1,478,065
Recruiting	-	-	2,457,860	-	10,314	-	2,468,174	2,484,211
Student activities	600	970	47,507	7,776	14,190	-	71,043	140,398
Utilities	169,232	35,290	524,443	61,296	224,266	-	1,014,527	1,136,752
Repairs and maintenance	57,464	11,238	243,676	37,952	25,997	-	376,327	228,846
Supplies	138,283	14,440	230,549	16,768	49,127	2,709	451,876	378,404
Professional fees	50,982	6,696	813,405	1,435,846	1,184,511	240,443	3,731,883	3,566,939
General insurance	-	-	-	-	191,600	-	191,600	188,433
Computer charges	9,748	70,393	11,815	-	266,244	-	358,200	294,893
Travel and entertainment	25,326	3,958	393,361	39,147	56,166	25,742	543,700	652,958
Faculty development	981	8,804	4,842	2,654	5,771	-	23,052	29,625
Advertising	-	-	39,494	-	20,776	78	60,348	73,330
Printing and mailing	2,148	1,702	53,298	3,492	147,845	14,158	222,643	197,867
Dues and subscriptions	23,364	50,342	57,215	4,544	99,538	8,266	243,269	204,062
Credit card and bank fees	-	-	-	-	104,600	-	104,600	126,928
Uncollectible accounts expense	-	-	-	-	150,000	-	150,000	183,714
Uniforms	1,184	247	3,670	430	420	-	5,951	6,213
Interest	18,864	18,864	883,702	22,136	18,864	-	962,430	987,367
Depreciation and amortization	383,379	79,945	1,188,079	138,861	150,045	-	1,940,309	1,920,876
Other	33,493	-	-	-	115,330	6,259	155,082	197,038
	<u>\$ 7,327,245</u>	<u>\$ 1,099,291</u>	<u>\$ 10,119,956</u>	<u>\$ 3,269,121</u>	<u>\$ 4,925,407</u>	<u>\$ 672,500</u>	<u>\$ 27,413,520</u>	<u>\$ 27,044,745</u>

See accompanying independent auditor's report and notes to financial statements.

ANNA MARIA COLLEGE

STATEMENT OF CASH FLOWS

YEAR ENDED JUNE 30, 2020

(With summarized comparative information for 2019)

	<u>2020</u>	<u>2019</u>
Cash flows from operating activities:		
Change in net assets	\$ (1,599,859)	\$ (634,926)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	1,926,234	1,907,020
Amortization of bond issuance costs	14,075	13,856
Uncollectible accounts expense	150,000	183,714
Net investment gains	(901,245)	(737,070)
Amortization of deferred contract revenue	(145,901)	(147,832)
Loss on hedging instrument	1,268,469	1,062,862
Contributions restricted for capital improvements	(10,000)	(4,050)
Contributions restricted for long-term investment	(3,855)	(76,000)
Non-cash contributions	(100,953)	(10,072)
Increase (decrease) in operating assets:		
Accounts, loans and contributions receivable	(772,378)	1,517,262
Prepaid expenses and other assets	(33,928)	(65,939)
(Increase) decrease in operating liabilities:		
Accounts payable, trade	659,731	99,474
Accrued and other liabilities	104,428	(274,592)
Deferred tuition and fees	14,751	1,985
Refundable advances	2,689,401	-
Student deposits	27,745	22,351
Agency funds	27,466	(5,608)
Total adjustments	<u>4,914,040</u>	<u>3,487,361</u>
Net cash provided by operating activities	<u>3,314,181</u>	<u>2,852,435</u>
Cash flows from investing activities:		
Change in restricted cash	1,345,090	1,790,278
Payments for purchases of investments	(5,152,366)	(1,250,686)
Proceeds from sales of investments	3,598,122	1,182,065
Expenditures for property and equipment	<u>(2,143,699)</u>	<u>(2,315,406)</u>
Net cash used in investing activities	<u>(2,352,853)</u>	<u>(593,749)</u>
Cash flows from financing activities:		
Principal payments of long-term debt	(712,802)	(685,654)
Expenditures for bond issuance costs	-	(9,617)
Principal payments of capital lease obligations	(326,932)	(301,150)
Change in student loans - Federal Perkins Loan Program	(1,630)	32
Contributions restricted for long-term investment	<u>26,755</u>	<u>199,955</u>
Net cash provided by (used in) financing activities	<u>(1,014,609)</u>	<u>(796,434)</u>
Net increase (decrease) in cash and cash equivalents	(53,281)	1,462,252
Cash and cash equivalents, beginning of year	<u>8,594,609</u>	<u>7,132,357</u>
Cash and cash equivalents, end of year	<u>\$ 8,541,328</u>	<u>\$ 8,594,609</u>

See accompanying independent auditor's report and notes to financial statements.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

1 - DESCRIPTION OF ORGANIZATION

Anna Maria College (the “College”) is a nonprofit, private college, located in Paxton, Massachusetts. The College is governed by a Board of Trustees. The College is empowered to award baccalaureate and master’s degrees as well as programs of continuing education.

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The College prepares its financial statements in accordance with generally accepted accounting principles promulgated in the United States of America (U.S. GAAP) for not-for-profit entities. The significant accounting and reporting policies used by the College are described subsequently to enhance the usefulness and understandability of the financial statements.

Summarized comparative information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the College’s financial statements for the year ended June 30, 2019, from which the summarized information was derived.

Basis of accounting

The financial statements of the College have been prepared on the accrual method of accounting. Accordingly, assets are recorded when the College obtains the rights of ownership or is entitled to claims for receipt, and liabilities are recorded when the obligation is incurred.

Accounting estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. On an ongoing basis, the College’s management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The College’s management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

Net assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions - Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the College, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations. In addition, the governing board of the College may elect to designate such resources for specific purposes. This designation may be removed at the board’s discretion.

Net assets with donor restrictions - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor’s instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the College must continue to use the resources in accordance with the donor’s instructions.

The College’s unspent contributions are included in this class if the donor limited their use, as are its donor-restricted endowment funds.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net assets (continued)

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the College, unless the donor provides more specific directions about the period of its use.

Classification of transactions

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the donor specified the use of the related resources for a particular purpose or in a future period. All expenses and net losses other than losses on endowment investments are reported as decreases in net assets without donor restrictions. Net gains on endowment investments increase net assets with donor restrictions, and net losses on endowment investments reduce that net asset class.

Cash and cash equivalents

The College maintains accounts at various financial institutions which, at times, may exceed federally insured limits. The College has not experienced any losses in such accounts. The College believes it is not exposed to any significant credit risk on cash and cash equivalents.

For purposes of these financial statements, the College considers all undesignated money market funds and highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

Student accounts receivable

Student accounts receivable are reported net of any anticipated losses due to uncollectible amounts. The College considers an account to be past due when a student leaves mid-semester with an unpaid account balance or when a student has an account balance at the end of the semester. Current students with unpaid balances during the semester are assessed finance charges. Former students with past due accounts are subject to past due letter collection efforts and are subsequently placed with third-party collection agencies. If an account balance still exists at the conclusion of the 12 month collection period the account is considered to be written off. The collectability of individual accounts is evaluated closely at the close of each fiscal year, and the allowance for uncollectible accounts is adjusted to a level which, in management's judgment, is adequate to absorb potential losses inherent in the receivable portfolio. Historical past-due history as a percentage of outstanding receivable balances is used to help establish an appropriate allowance for uncollectible amounts. The College does not assess finance charge against student receivables that are placed in collection.

Contributions receivable

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. The allowance for uncollectible contributions receivable is determined based on management's evaluation of the collectability of individual promises. Promises that remain uncollected more than one year after their due dates are written off unless the donors indicate that payment is merely postponed.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Student loans receivable

Student loans receivable are reported net of any anticipated losses due to uncollectibility. The College considers a loan to be in default when it has been past due for a period of twelve months. All loans are placed with a third-party collection agency. The allowance for uncollectible loans is calculated as the average of the outstanding loan balance multiplied by the cohort default rate for institutional loans. The Federal Perkins Loan program has provisions for deferment, forbearance, and cancellation of individual loans. Interest continues to accrue while the loan is placed with a collection agency.

Investments

Investments are reported at fair value. The net investment return is reported in the statement of activities as increases or decreases in net assets without donor restrictions unless its use is restricted by explicit donor stipulations or by law.

Endowment funds

The College's endowment consists of individual donor restricted funds established for a variety of purposes. Its endowment includes both donor restricted endowment funds and funds designated by the College to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed or legal restrictions. Endowment funds include invested gifts and cash.

As required by generally accepted accounting principles, the College classifies as donor restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as non-expendable net assets is classified as expendable net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by state law.

In accordance with the Uniform Prudent Management of Institutional Funds Act, the College may consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: the duration and preservation of the fund; the purposes of the College and the donor-restricted endowment fund; general economic conditions; the possible effect of inflation and deflation; the expected total return from income and the appreciation of investments; other resources of the College; and the investment policies of the College.

The College has adopted investment and spending policies for its board-designated and other endowment assets that attempt to provide a predictable stream of funding for its programs while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Board, the endowment assets are invested in a portfolio of debt and equity securities with the objective of achieving long-term capital appreciation while moderating the level of investment risk. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College has invested in debt and equity securities that target a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The College has a policy of appropriating for distribution each year 5.00% of the twelve quarter average fair market value of the endowment calculated as of June 30 for the preceding the year in which the distribution is planned. In establishing this policy, the College considered the long-term expected return on its endowment. This is consistent with the College's objective to maintain the purchasing power of its endowment.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Endowment funds (continued)

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor imposed restrictions require the College to retain as a fund of perpetual duration. The College may appropriate for expenditure from these underwater endowment funds in accordance with the prudent measures prescribed by state law. Such deficiencies amounted to \$26,110 and \$23,542 as of June 30, 2020 and 2019, respectively, with an original gift value of \$96,325.

Debt issuance costs

Debt issuance costs, which represent fees and other costs associated with obtaining long-term debt, are deferred and amortized using the straight-line method, which approximates the level yield method, over the term of the financing. Bond issuance costs will be amortized at a monthly rate of \$1,171 through 2040. Long-term debt is presented net of unamortized debt issuance costs on the statement of financial position.

Property and equipment

Property and equipment are reported in the statement of financial position at cost, if purchased, and at fair value at the date of donation, if donated. All land and buildings are capitalized. Equipment is capitalized if it has a cost of \$2,500 or more and a useful life when acquired of more than one year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Impairment of long-lived assets and long-lived assets to be disposed of

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Deferred tuition and fees

Certain deposits and advance payments received for tuition and fees related to the College's Summer Session II programs and tuition billed relating to the ensuing academic year are deferred and are recorded as deferred tuition and fees.

Deferred contract revenue

Refundable advances received from the College's food service vendor are recorded as deferred contract revenue and recognized ratably over the life of the contract.

Hedging instruments

Hedging instruments, including interest rate swaps, are recorded on the statement of financial position as either assets or liabilities measured at their fair value. All changes in the fair value of hedging instruments are recognized currently in the statement of activities.

Measure of operations

In its statement of activities, the College includes in its definition of *operations* all revenues and expenses that are an integral part of its programs and supporting activities. Contributions restricted for endowment and capital purposes are recognized as non-operating activities. The net investment return is recognized as non-operating item until drawn for operations.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions and gifts

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as restricted until the payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Gifts-in-kind contributions

The College receives contributions in a form other than cash or investments. If material, donated supplies and other items are recorded as contributions at the date of gift and as expenses when the donated items are placed into service or distributed. If the College receives a contribution of equipment, the contributed asset is recognized as an asset at its estimated fair value at the date of gift, provided that the value of the asset and its estimated useful life meets the College's capitalization policy.

The College benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in the College's program operations and in its fund-raising events. However, the majority of the contributed services do not meet the criteria for recognition in financial statements. GAAP allows recognition of contributed services only if (a) the services create or enhance nonfinancial assets or (b) the services would have been purchased if not provided by contribution, require specialized skills, and are provided by individuals possessing those skills.

Expense recognition and allocation

The cost of providing the College's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

- Salaries and wages, benefits, and payroll taxes are allocated based on activity reports prepared by key personnel.
- Utilities, depreciation and amortization, and interest are allocated on a square foot basis dependent on the programs and supporting activities occupying the space.
- General insurance and supplies that cannot be directly identified are allocated on the same basis as occupancy for each program and supporting activity.

Management periodically evaluates the basis on which costs are allocated.

Institutional support expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the College.

Institutional development costs are expensed as incurred, even though they may result in contributions received in future years. The College generally does not conduct its institutional development activities in conjunction with its other activities. In the few cases in which it does, joint costs have been allocated between institutional development and academic and institutional support expenses in accordance with standards for accounting for costs of activities that include fundraising. Additionally, advertising costs are expensed as incurred. Advertising expense was approximately \$160,270 and \$181,709 in 2020 and 2019, respectively.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Self-insured state unemployment program

Under Massachusetts law, a not-for-profit organization may elect to fund its state unemployment claims under the direct reimbursement financing plan. Under this plan, the College is required to pay the state only for claims made by its former employees for unemployment benefits.

Tax-exempt status

The College is exempt from federal income taxation under Section 501(c)(3) of the Internal Revenue Code (IRC), though it would be subject to tax on income unrelated to its exempt purposes (unless that income is otherwise excluded by the IRC). Contributions to the College are tax deductible to donors under Section 170 of the IRC. The College is not classified as a private foundation.

3 - RISKS AND UNCERTAINTIES

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a “Public Health Emergency of International Concern” and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses, including the College. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the College operates. While it is unknown how long these conditions will last and what the complete financial effect will be to the College, the College expects significant impacts to its business operations from ongoing government restrictions and mandated operating protocols surrounding re-opening from prior quarantine and isolation orders.

In April, 2020, the College received loan proceeds in the amount of \$2,492,700 under the Paycheck Protection Program (“PPP”). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (“CARES Act”), provides for loans to qualifying businesses. The loans and accrued interest at 1.00% are forgivable as a conditional grant after a certain period of time as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the certain period of time. Accrued interest is \$4,155 as of June 30, 2020. The College has accounted for these loan proceeds as a conditional contribution in accordance with FASB ASC 958-605, whereby revenue is not recognized until certain conditions are substantially met or explicitly waived. The College currently believes that its use of the loan proceeds for purposes is consistent with the PPP and it will meet the conditions for forgiveness of the loan. These proceeds have been recorded on the statement of financial position as a refundable advance.

In May 2020, the College was awarded \$956,392 from the Higher Education Emergency Relief Fund (“HEERF”) of the CARES Act. Of this amount, \$196,701 is recorded as refundable advances on the statement of financial position at June 30, 2020 as these funds will be disbursed subsequent to year-end to students. The remaining \$759,691 is recorded as government grants on the statement of activities as of June 30, 2020. Approximately fifty percent of these funds were to be refunded to students and fifty percent of the funds were to cover the institutional costs for any costs associated with significant changes to the delivery of instruction due to the coronavirus.

Additionally, it is possible that estimates made in the financial statements may be materially and adversely impacted in the near term as a result of these conditions, including the allowance for doubtful student accounts receivable, valuation of investments, and valuation of hedging instruments.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

4 - LIQUIDITY AND AVAILABILITY

The following totals reflect the College's financial assets as of June 30, 2020 and 2019, available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date:

	<u>2020</u>	<u>2019</u>
Financial assets:		
Cash and cash equivalents	\$ 8,541,328	\$ 8,594,609
Accounts receivable, net	1,614,246	907,883
Contributions receivable, net	88,513	124,966
Student loans	681,817	742,966
Investments	11,522,093	8,965,651
Restricted cash	-	1,345,090
Total financial assets	<u>22,447,997</u>	<u>20,681,165</u>
Less: Financial assets held to meet donor-imposed restrictions:		
Purpose-restricted net assets	930,938	948,448
Donor-restricted endowment funds	1,419,844	1,317,182
Less: Financial assets not available within one year:		
Student loans	681,817	742,249
Less: Board-designated endowment fund	4,602,579	4,244,041
Restricted cash for capital	-	1,345,090
Amount available for general expenditures within one year	<u>\$ 14,812,819</u>	<u>\$ 12,084,155</u>

The above table reflects donor-restricted and board-designated endowment funds as unavailable because it is the College's intention to invest those resources for the long-term support of the College. If needed, the Board of Directors can approve the board-designated endowment fund to be used for operations in its entirety. Some of the College's operating funds are in short term investments, however the bulk resides in money market accounts which is accessible for operations. The College does not have access to a line of credit at this time.

5 - CONTRIBUTIONS RECEIVABLE

Payments on contributions receivable as of June 30, 2020 are expected to be received as follows:

2021	\$ 77,299
2022	11,000
2023	<u>3,214</u>
	91,513
Less: Reserve for uncollectible contributions receivable	<u>3,000</u>
	<u>\$ 88,513</u>

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

6 - STUDENT LOANS

Student loans consist of the following:

	<u>2020</u>	<u>2019</u>
Perkins loans	\$ 667,121	\$ 722,501
AMC direct and AMC loans, net of allowance for uncollectible loans of \$402,877	<u>14,696</u>	<u>19,748</u>
	<u>\$ 681,817</u>	<u>\$ 742,249</u>

7 - INVESTMENTS

Investments are included in the following classes of net assets:

	<u>2020</u>	<u>2019</u>
With donor restrictions:		
Donor restricted endowment funds	\$ 1,419,844	\$ 1,317,182
Board-designated endowment funds	4,602,579	4,244,041
Without donor restrictions	<u>5,499,670</u>	<u>3,404,428</u>
	<u>\$ 11,522,093</u>	<u>\$ 8,965,651</u>

Investments are composed of the following:

	<u>2020</u>		<u>2019</u>	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
Investment securities				
Equity securities	\$ 3,742,494	\$ 6,357,990	\$ 2,785,472	\$ 4,662,386
U.S. Treasury securities	1,365,437	1,427,471	987,785	1,004,483
Corporate bonds	1,262,080	1,335,305	942,398	965,247
Mortgage-backed securities	661	461	698	496
Cash and money market accounts	2,400,866	2,400,866	2,263,716	2,263,716
Mutual funds	-	-	56,696	69,323
	<u>\$ 8,771,538</u>	<u>\$ 11,522,093</u>	<u>\$ 7,036,765</u>	<u>\$ 8,965,651</u>

Net investment return for 2020 and 2019 is composed of the following:

	<u>2020</u>	<u>2019</u>
Net investment gains	\$ 901,245	\$ 737,070
Dividends and interest	143,300	123,378
Investment management fees	<u>(36,266)</u>	<u>(33,395)</u>
	<u>\$ 1,008,279</u>	<u>\$ 827,053</u>

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

8 - ENDOWMENT ASSETS

Endowment assets includes board designated funds and donor restricted funds. Changes in endowment assets for the year ended June 30, 2020 are as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Beginning of year	\$ 4,244,041	\$ 1,317,182	\$ 5,561,223
Investment return:			
Interest and dividends	40,153	12,444	52,597
Net appreciation (realized/unrealized)	498,595	154,524	653,119
Total investment return	538,748	166,968	705,716
Additions	-	16,755	16,755
Appropriation for expenditure	(180,210)	(81,061)	(261,271)
End of year	<u>\$ 4,602,579</u>	<u>\$ 1,419,844</u>	<u>\$ 6,022,423</u>

9 - PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment, together with estimated useful lives, consists of the following:

	Estimated Useful Lives	2020	2019
Land	-	\$ 113,480	\$ 113,480
Land improvements	50 years	9,504,120	9,504,120
Buildings and improvements	20 - 50 years	41,582,109	38,364,661
Furniture and equipment	5 - 15 years	11,590,391	11,239,446
Motor vehicles	5 years	375,424	375,424
Library books, periodicals, and audio-visual materials	5 years	2,020,876	2,020,876
Construction in process	-	355,100	1,940,480
		65,541,500	63,558,487
Less: Accumulated depreciation		<u>35,341,575</u>	<u>33,415,341</u>
		<u>\$ 30,199,925</u>	<u>\$ 30,143,146</u>

Depreciation expense was \$1,926,234 and \$1,907,020 in 2020 and 2019, respectively.

10 - DEFERRED CONTRACT REVENUE

The College entered into a twelve year contract with Sodexo Operations, LLC (Sodexo) to have Sodexo provide all dining services for the College. Under the terms of the contract, the College provides all dining facilities and is responsible for all maintenance and repairs to the facility. Dining services personnel are considered Sodexo employees. As part of the contract, Sodexo made a payment of \$1,750,000 to the College in June 2018 for facility enhancements to the dining facilities. This amount is included as restricted cash until expended. This amount has been recorded as deferred contract revenue on the Statement of Financial Position and is being amortized over the life of the contract. The amount amortized was \$145,901 and \$147,832 in 2020 and 2019, respectively, leaving a remaining amount to be amortized of \$1,449,475 and \$1,595,376 in 2020 and 2019, respectively.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

11 - LONG-TERM DEBT

Long-term debt consists of the following:

	<u>2020</u>	<u>2019</u>
Note payable, MDFA, secured by substantially all assets of the College due in increasing monthly principal installments ranging from \$61,750 to \$131,666 plus interest at 65% of the sum of adjusted LIBOR Rate (.19% as of June 30, 2020) plus 3.25% through December, 2040.	\$ 22,765,375	\$ 23,478,177
Less: Unamortized debt issuance costs, net of accumulated amortization of \$35,886 and \$21,811 in 2020 and 2019, respectively	<u>287,382</u>	<u>301,457</u>
	<u>\$ 22,477,993</u>	<u>\$ 23,176,720</u>

In connection with the notes payable agreements with MDFA, the College has agreed to various restrictive covenants.

Maturities of long-term debt in subsequent years are as follows:

2021	\$ 741,031
2022	770,377
2023	800,885
2024	832,601
2025	865,572
Thereafter	<u>18,754,909</u>
	<u>\$ 22,765,375</u>

12 - HEDGING INSTRUMENT

The College maintains an interest-rate risk-management strategy that uses derivative instruments to minimize significant, unanticipated earnings fluctuations caused by interest-rate volatility.

The College entered into an interest rate swap agreement in 2018 related to its long-term debt. The swap is utilized to manage interest rate exposures and is designated as a highly effective cash flow hedge. The differential to be paid or received on the swap agreement is accrued as interest rates change and is recognized over the life of the agreement in interest expense. The swap agreement's expiration date is November, 2027 and the rate is 1.792%. The notional amount is \$22,765,377 and \$23,478,177 in 2020 and 2019, respectively. Included in statement of activities is an unrealized loss of (\$1,268,469) and (\$1,062,862) relating to changes in the fair value of the swap agreement in 2020 and 2019, respectively.

13 - NET ASSETS WITHOUT DONOR RESTRICTIONS

Included in net assets without donor restrictions are board-designated endowment funds for future operations. All spending for this reserve must be approved by the governing board. The balance in the board-designated endowment funds is \$4,602,579 as of June 30, 2020.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

14 - NET ASSETS WITH DONOR RESTRICTIONS

At June 30, 2020 and 2019, net assets with donor restrictions are available for the following purposes or periods:

	<u>2020</u>	<u>2019</u>
Purpose restrictions, available for spending		
Scholarships and financial aid	\$ 255,892	\$ 244,478
Lecture series	59,647	53,814
Acquisition of property, plant and equipment	117,156	261,247
Ethics Institute activities	37,694	35,147
Multi-cultural activities	4,878	39,297
Library	23,671	17,966
Education	35,185	10,185
Molly Bish Center	6,288	6,288
Other	<u>302,014</u>	<u>155,060</u>
Total purpose restricted net assets	<u>842,425</u>	<u>823,482</u>
Time restrictions:		
Contributions receivable, which are unavailable for spending until due, some of which are also subject to purpose restrictions	<u>88,513</u>	<u>124,966</u>
Endowment funds, which must be appropriated by the Board of Directors before use:		
Student scholarships (original gifts of \$685,652 and \$668,897 in 2020 and 2019, respectively)	1,074,467	997,840
Library support (original gifts of \$56,619)	86,510	80,132
Lecture series (original gifts of \$110,000)	236,624	217,213
Ethics Institute activities (original gifts of \$21,113)	<u>22,243</u>	<u>21,997</u>
Total endowment funds managed by the College	<u>1,419,844</u>	<u>1,317,182</u>
Total net assets with donor restrictions	<u>\$ 2,350,782</u>	<u>\$ 2,265,630</u>

During 2020 and 2019, net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows:

	<u>2020</u>	<u>2019</u>
Purpose restrictions:		
Operating:		
Scholarships and financial aid	\$ 67,023	\$ 103,257
Multi-cultural activities	78,419	25,343
Lecture series	2,330	2,868
Other	<u>138,616</u>	<u>89,096</u>
Total operating release from restrictions	286,388	220,564
Non-operating:		
Acquisition of property and equipment	<u>134,437</u>	<u>118,284</u>
	<u>\$ 420,825</u>	<u>\$ 338,848</u>

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

15 - RETIREMENT PLAN

The College offers a 403(b) retirement plan which covers substantially all employees. Participants in the plan may direct investments to the Teachers Insurance Annuity Association – College Retirement Equities Fund (TIAA-CREF) as custodians of the plan. In general, contributions to this defined contribution plan are made by the employees of the College and the College on a matching basis. Contributions provided by the College amounted to \$243,454 and \$245,012 in 2020 and 2019, respectively.

16 - LEASES

The College leases certain capital assets under various lease agreements. These leases are classified as capital leases in the financial statements.

Property and equipment includes the following equipment acquired under capital lease agreements:

	<u>2020</u>	<u>2019</u>
Furniture and fixtures	\$ 827,468	\$ 827,468
Buildings and improvements	<u>1,738,330</u>	<u>1,738,330</u>
	2,565,798	2,565,798
Less: Accumulated depreciation	<u>436,186</u>	<u>384,870</u>
	<u>\$ 2,129,612</u>	<u>\$ 2,180,928</u>

Future minimum lease payments under these capital leases, together with the present value of future minimum lease payments as of June 30, 2020 are as follows:

Year Ending	
2021	\$ 372,181
2022	<u>65,222</u>
Total minimum lease payments	437,403
Less: Amount representing interest	<u>27,332</u>
Present value of minimum lease payments	<u>\$ 410,071</u>

Rent and lease expense for all operating leases was \$118,707 and \$73,191 for the years ended June 30, 2020 and 2019, respectively.

17 - FAIR VALUE MEASUREMENTS

The College reports fair value measures of its assets and liabilities using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The asset or liability's measurement within the fair value hierarchy is based on the lowest level of input that is significant to the measurement. The three levels of inputs used to measure fair value are as follows:

Level 1: Valuation is based on quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS

(Continued)

17 - FAIR VALUE MEASUREMENTS (Continued)

Level 3: Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

When available, the College measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not available for many of the assets and liabilities that the College is required to measure at fair value (for example, unconditional promises to give and in-kind contributions).

The primary uses of fair value measures in the College's financial statements are:

- initial measurement of noncash gifts, including gifts of investment assets and unconditional promises to give.
- recurring measurement of endowment and long-term investments.
- Recurring measurement of hedging instruments.

Determination of fair value

Following is a description of the valuation methodologies used for items measured at fair value. There have been no changes in the methodologies used during the year ended June 30, 2020.

Equity securities and mutual funds: Valued at the closing price reported on the active market in which the individual securities are traded. These funds held by the College are open-end mutual funds that are registered with the SEC. These funds are required to publish their daily net asset value ("NAV") and to transact at that price. The securities held by the College are deemed to be actively traded.

U.S. Treasury Securities, Corporate bonds and Mortgage-back securities: Determined using contractual cash flows and the interest rate determined by the closing bid price on the last business day of the fiscal year if the same or an obligation with a similar maturity is actively traded.

Cash and money market accounts – Valued at the closing price reported in the market in which the individual securities are traded.

Hedging instrument – Valued using unobservable inputs, such as quotations received from counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk and correlations of such inputs.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

17 - FAIR VALUE MEASUREMENTS (Continued)

The College's financial assets that are measured at fair value on a recurring basis were recorded using the fair value hierarchy at June 30, 2020 as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments				
Equity securities	\$ 6,357,990	\$ -	\$ -	\$ 6,357,990
U.S. Treasury securities	-	1,427,471	-	1,427,471
Corporate bonds	-	1,335,305	-	1,335,305
Mortgage-backed securities	-	461	-	461
Cash and money market accounts	<u>2,400,866</u>	<u>-</u>	<u>-</u>	<u>2,400,866</u>
Total investments	<u>\$ 8,758,856</u>	<u>\$ 2,763,237</u>	<u>\$ -</u>	<u>\$ 11,522,093</u>

The College's financial liabilities that are measured at fair value on a recurring basis were recorded using the fair value hierarchy at June 30, 2020 as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Hedging instrument	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (2,313,553)</u>	<u>\$ (2,313,553)</u>

The College's financial assets that are measured at fair value on a recurring basis were recorded using the fair value hierarchy at June 30, 2019 as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Investments				
Equity securities	\$ 4,662,386	\$ -	\$ -	\$ 4,662,386
U.S. Treasury securities	-	1,004,483	-	1,004,483
Corporate bonds	-	965,247	-	965,247
Mortgage-backed securities	-	496	-	496
Cash and money market accounts	2,263,716	-	-	2,263,716
Mutual funds	<u>69,323</u>	<u>-</u>	<u>-</u>	<u>69,323</u>
Total investments	<u>\$ 6,995,425</u>	<u>\$ 1,970,226</u>	<u>\$ -</u>	<u>\$ 8,965,651</u>

The College's financial liabilities that are measured at fair value on a recurring basis were recorded using the fair value hierarchy at June 30, 2019 as follows:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Hedging instrument	<u>\$ -</u>	<u>\$ -</u>	<u>\$ (1,045,084)</u>	<u>\$ (1,045,084)</u>

There were no significant transfers between the levels during the year. The College's policy is to recognize transfers in and out of the levels at the end of the fiscal year; interim changes in the availability of fair value inputs are not recognized.

A reconciliation of assets measured at fair value using significant unobservable inputs (Level 3) follows:

Balance at June 30, 2019	\$ (1,045,084)
Total unrealized loss included in change in net assets	<u>(1,268,469)</u>
Balance at June 30, 2020	<u>\$ (2,313,553)</u>

ANNA MARIA COLLEGE

NOTES TO FINANCIAL STATEMENTS
(Continued)

18 - STATEMENT OF CASH FLOWS

Supplemental disclosures of cash flows information is as follows:

	<u>2020</u>	<u>2019</u>
Cash paid during the year for interest	\$ 959,798	\$ 993,293

Included in accounts payable and accrued and other liabilities at June 30, 2020 and 2019 are amounts due for property and equipment acquisitions of \$343,950 and \$504,636, respectively.

19 - CONCENTRATIONS OF RISK

The College's investments are subject to various risks, such as interest rate, credit, and overall market volatility risks. Further, because of the significance of the investments to the College's financial position and the level of risk inherent in most investments, it is reasonably possible that changes in the values of these investments could occur in the near term and such changes could materially affect the amounts reported in the financial statements. Management is of the opinion that the diversification of its invested assets among the various asset classes should mitigate the impact of changes in any one class.

20 - COMMITMENTS AND CONTINGENCIES

The College has entered into a construction contract for paving various areas of campus in the amount of \$510,991. As of June 30, 2020, approximately \$219,900 of these commitments are still outstanding.

Net assets without donor restrictions include \$1,021,901, representing the proceeds of a contingent note payable to the Congregation of the Sisters of Saint Anne. In the event that the College liquidates its assets, it will be required to repay this amount.

The College entered into an employment agreement with the President of the College through June 30, 2021.

The College is involved in litigation on several matters and is subject to certain claims which arise in the normal course of business. Management believes that adverse decisions, if any, relative to these matters will not have a material effect on the College's financial position.

21 - RELATED PARTY TRANSACTIONS

During 2020, a member of the College's board of directors was a partner at a law firm that provided services to the College. The College paid the law firm approximately \$21,700 and \$25,700 in 2020 and 2019, respectively for services.

Total contributions received from board members was approximately \$67,000 and \$70,000 in 2020 and 2019, respectively.

22 - RECLASSIFICATIONS

Certain amounts in the 2019 comparative information have been reclassified to conform with the 2020 presentation. Such reclassifications had no effect on the change in net assets as previously reported.

23 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through October 8, 2020, which is the date the financial statements were available to be issued. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.